



**FOR IMMEDIATE RELEASE:**

**General Services Administration in Wisconsin Announces  
\$561,983 Contract Award To Arizona Construction Firm**



**Chris Smith, owner of MS Squared Construction**

**Attributes award to unique workshop training**

*Milwaukee, WI – November 2011* – The GSA today announced the award of a \$561,983 construction contract to Arizona contractor, MS Square Construction. In acknowledging receipt of the contract, owner Chris Smith said, “This would have never happened if I had not received special training at the Advanced Federal Construction Workshop in Austin, Texas.”

Having a degree in construction management, several years of experience working for one of the largest construction companies on the planet and the resources of his family’s well established Phoenix based construction company, Chris already had the advantage of years of collective experience in construction management, design/build services, and job order contracting.

But when the economy caused a severe drop in construction opportunities in Arizona, his father and founder of the firm, Mike Smith, suggested that they look to the federal market to grow their business. Searching the Internet for available expert training, he came across the Government Construction Experts website.

Created by industry guru, Doug Reitmeyer, a 35 year career veteran who had completed more than 1,000 government contracts worth over \$1 billion, father and son went through the free on-line training to get CCR registered and qualified to bid on federal contracts.

Then they signed up for Reitmeyer’s Advanced Federal Construction Training Workshop, attended in May of this year. And as they say, “the rest is history”.

Within just a few months, M.S. Square Construction had received federal construction contract awards in Vermont, Connecticut and Montana.

Accepting an invitation from Doug to attend the training for a second time, Chris was able to further bolster his knowledge and confidence and to learn new techniques of taking an authoritative role in negotiations with federal procurement officials, resulting in this most recent federal contract award in Wisconsin.

“I would have never bid out-of-State work had it not been for the training that Doug provides in his exclusive Workshops. After you’ve been through Doug’s training, he becomes your mentor and a valuable associate of your company. It’s made a world of difference to know that we have an expert on our team.

Learn more about M.S. Square Construction at [www.MSSquareConstruction.com](http://www.MSSquareConstruction.com) and discover the success other contractors have achieved by attending the “World’s Most Powerful Federal Construction Training” at [www.GCExperts.com/testimonials](http://www.GCExperts.com/testimonials).

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## Six Roof Replacements

Solicitation Number: GS-05P-11-SA-C-0031

Agency: General Services Administration

Office: Public Buildings Service (PBS)

Location: Property Management Division- Minnesota/Wisconsin Service Center

[Notice Details](#)[Packages](#)[Interested Vendors List](#) Print Link **Note:** This opportunity allows for electronic responses. [Click here](#) to log in and submit a response.

### Complete View

[Original Synopsis](#)*Combined  
Synopsis/Solicitation*  
Jun 01, 2011  
5:05 pm[Changed](#)Jul 01, 2011  
5:27 pm  
*Solicitation*[Changed](#)Jul 21, 2011  
4:48 pm[Changed](#)Jul 27, 2011  
5:16 pm[Award](#)Nov 01, 2011  
2:15 pm[Return To Opportunities List](#)**Solicitation Number:**  
GS-05P-11-SA-C-0031**Notice Type:**  
Award**Contract Award Date:**  
October 31, 2011**Contract Award Number:**  
GS05P12SAC0004**Contract Award Dollar Amount:**  
\$561,983.00**Contractor Awarded Name:**  
MS Square Construction LLC**Synopsis:**  
Added: Jun 01, 2011 5:05 pm Modified: Jul 21, 2011 4:40 pm [Track Changes](#)

The General Services Administration (GSA) has a need for a contractor to provide all management, supervision, labor, materials, supplies and equipment, and shall plan, schedule, and coordinate the Six Roof Replacements Project at the Milwaukee Federal Building and U.S. Courthouse located at 517 E. Wisconsin Avenue Milwaukee, WI 53202. The work shall consist of removing approximately 5525 square feet of existing roof systems and replacing with a bituminous built-up roofing system. The work shall include all mechanical, architectural and electrical work as specified. The project will require the phasing and replacement of HVAC equipment located on the rooftops.

Contract completion time for construction is (60) calendar days from receipt of notice to proceed. The estimated range of this project is between \$250,000 and \$500,000.00. The North American Industry Classification System code is 238160 with a size standard of \$14 million. This is a negotiated procurement; there will not be a public bid opening. Best value method will be used to determine the awardee. The evaluation factors will be listed in the solicitation. The

#### ALL FILES

 [Solicitation 1](#)

Jul 01, 2011

 Locked [Amendment 1](#)

Jul 21, 2011

 Locked [Amendment 2](#)

Jul 27, 2011

 Locked

#### GENERAL INFORMATION

**Notice Type:**  
Award**Original Posted Date:**  
June 1, 2011**Posted Date:**  
November 1, 2011**Response Date:**  
-**Original Response Date:**  
-**Archiving Policy:**  
Automatic, 15 days after award date**Original Archive Date:**  
August 31, 2011**Archive Date:**  
November 15, 2011**Original Set Aside:**  
N/A**Set Aside:**  
N/A**Classification Code:**  
Z -- Maintenance, repair, and alteration of real property**NAICS Code:**  
238 -- Specialty Trade Contractors/238160 -- Roofing Contractors